

# Simulating social phenomena: the middle way

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**cress**

Centre for Research in **Social Simulation**

# Agents

- Distinct parts of a computer program, each of which represents a social actor
- Agents may model any actors
  - Individuals
  - Firms
  - Nations
  - etc.
- Properties of agents
  - ✦ Perception
  - ✦ Performance
  - ✦ Policy
  - ✦ Memory

# Interaction

- Agents are not isolated
- Information passed from one agent to another
  - ✦ (coded) Messages
  - ✦ Direct transfer of Knowledge
  - ✦ By-products of action e.g. chemical trails or *pheromones*
  - ✦ Etc.

# Environment

- Options:
  - ✦ Geographic space
  - ✦ Analogues to space e.g. knowledge space
  - ✦ Network (links, but no position)
- The environment provides
  - ✦ Resources
  - ✦ Communication

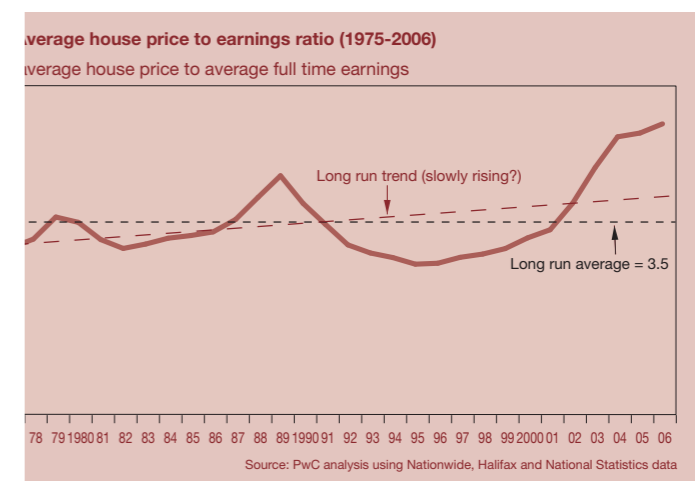
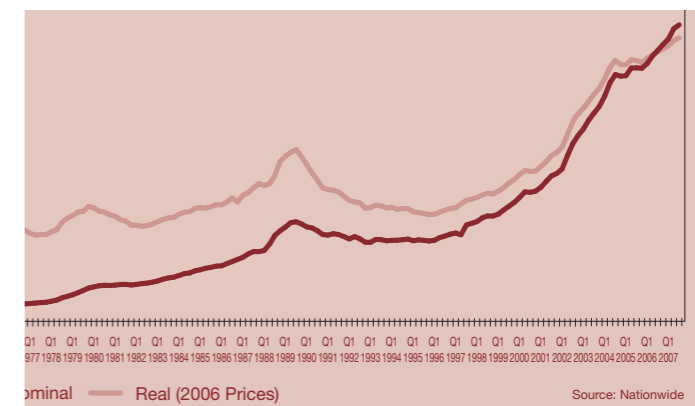
# An example: modelling the housing market

- Hugely important to national economies
  - ✦ in UK, NL, ES, US etc.
- Housing in these countries is a major component of personal wealth, as well as just a place to live
  - ✦ affecting consumption, inheritance, mobility etc.
- A special market
  - ✦ location important
  - ✦ infrequent purchase
  - ✦ many parties
    - buyer, seller,
    - estate agent/realtor,
    - bank



# Previous work

- Mostly econometric models
  - ✦ used to produce quantitative house price projections
  - ✦ based on trends in incomes, interest rates and housing supply
  - ✦ little opportunity to consider spatial element of market
  - ✦ provides little understanding of the mechanics of the market
  - ✦ unable to deal with anticipating the effect of policies that might change the character of the market
    - e.g. new taxes
    - new sources of finance
    - ...
- Land use models
  - ✦ don't usually attend to the special financial aspects of the housing market



# How to sell a house (in England\*)

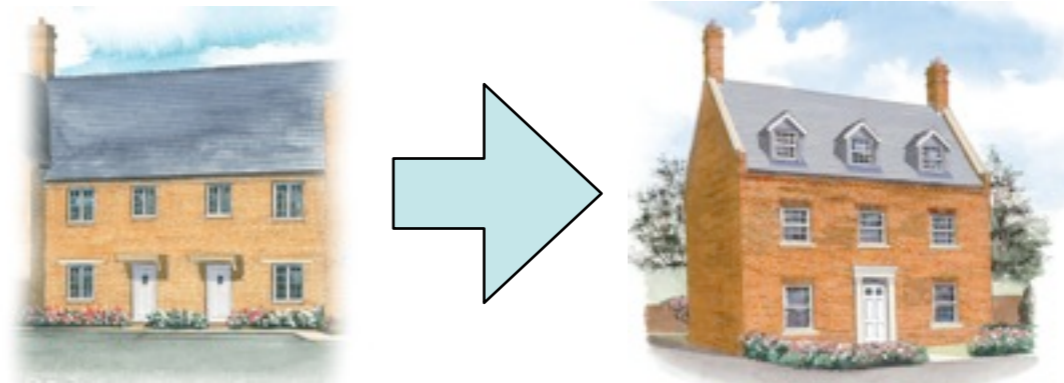
- get a valuation from several local estate agents (realtors)
- decide on one agent, and put house on market at the proposed price
  - ✦ (the agent gets a commission on sales, usually of around 3%)
- wait for offers
  - ✦ which may be less than the asking price
- accept one offer
- find somewhere to move to
  - ✦ (see how to buy a house, next slide)
- move

\*and Wales



# How to buy a house in England

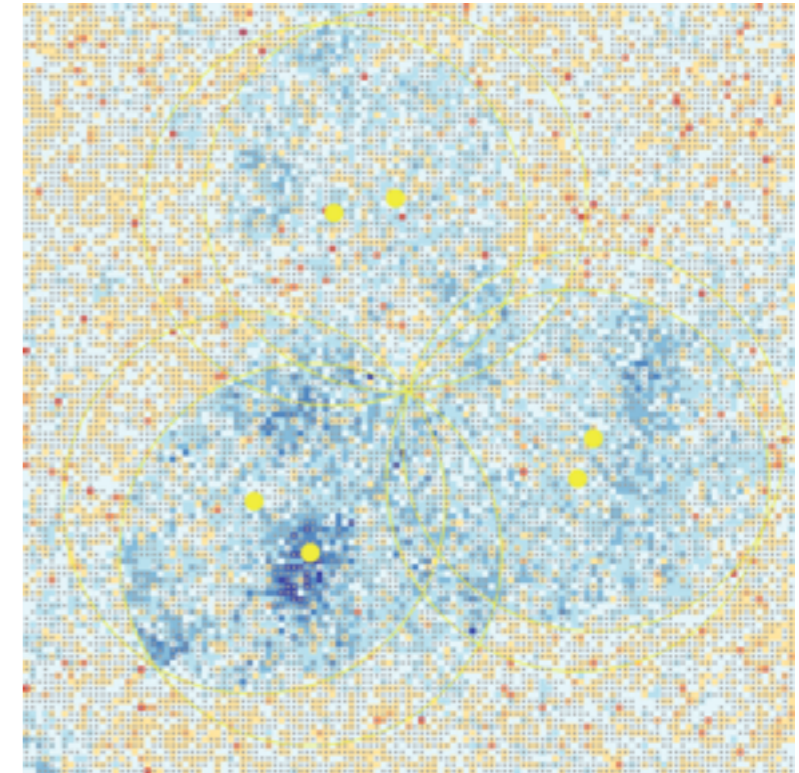
- search for a house you like and can afford
- make an offer
- wait for it to be accepted
  - ✦ (if not accepted, because the offer price is too low, or someone else has got there first, go back to searching)
- if you have a house to sell, put it on the market
- when the chain is complete, exchange contracts
- move





# The model

- An 'abstract' model
  - ✦ no specific geography, just a regular grid
  - ✦ all houses are owned (no rental sector)
  - ✦ time steps represent (roughly) a quarter of a year
- Households move:
  - ✦ when they enter the town
  - ✦ when they exit the town
  - ✦ when their mortgage repayments become too expensive to afford
  - ✦ when their mortgage payments become much too low compared with their income, and they can afford a more expensive property
- Households who cannot find a suitable property become discouraged and eventually exit from the town



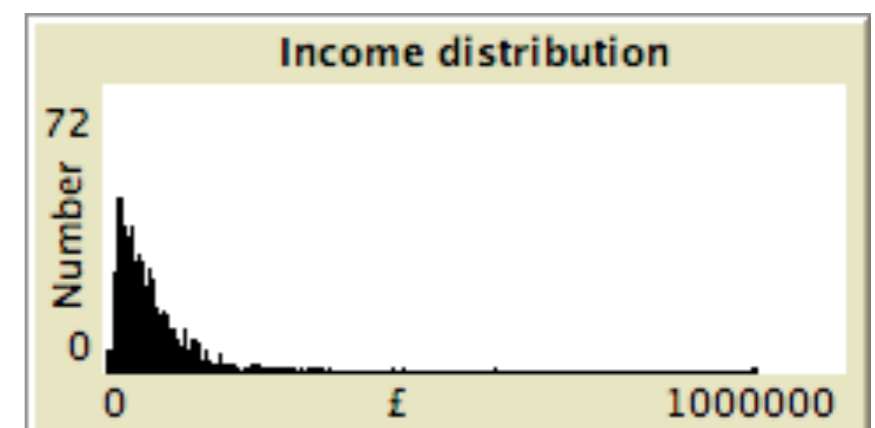
# Agent behaviour

- Buyers
  - ✦ look for a house that best fits their income and make an offer
- Sellers consult local estate agents (= 'realtors') for valuations
  - ✦ put their house on the market at the highest valuation
  - ✦ reduce the price gradually if it does not sell
  - ✦ accept the first offer that matches the asking price
- Realtors base their valuations on their history of recent sales in their locality
- Sales only occur if there is an unbroken chain:
  - ✦ e.g a newcomer buys the house of *Household 1*, which buys the house of *Household 2*, which which buys the house of *Household 3*, which exits from the town



# Households

- At each time step, homeowners have
  - ✦ an income
    - randomly drawn from a Gamma distribution
  - ✦ a chance of getting an income shock ( $\pm 20\%$ )
    - this raises or lowers their income
    - consequence: they have to (or want to) move
  - ✦ a chance of having to leave town
    - if they are discouraged buyers
    - if they want to emigrate



# Realtors

- There are six realtors, distributed around the town
- Each has a territory within which they operate
  - ✦ the territories overlap
- Realtors know the sales prices of the houses that they have sold and use these as the basis for valuing houses newly put on sale
- Valuations are boosted by a Realtor Optimism factor (e.g. 3%),
  - ✦ because the realtors hope that they can get more than their previous experience implies



# Buyers

- Households can accumulate capital from selling their previous house; this can be put towards the cost of their new house
- Households usually need to borrow to buy a house
  - ✦ they can borrow an amount such that their repayments do not exceed a proportion (the 'Affordability', e.g. 25%) of their income

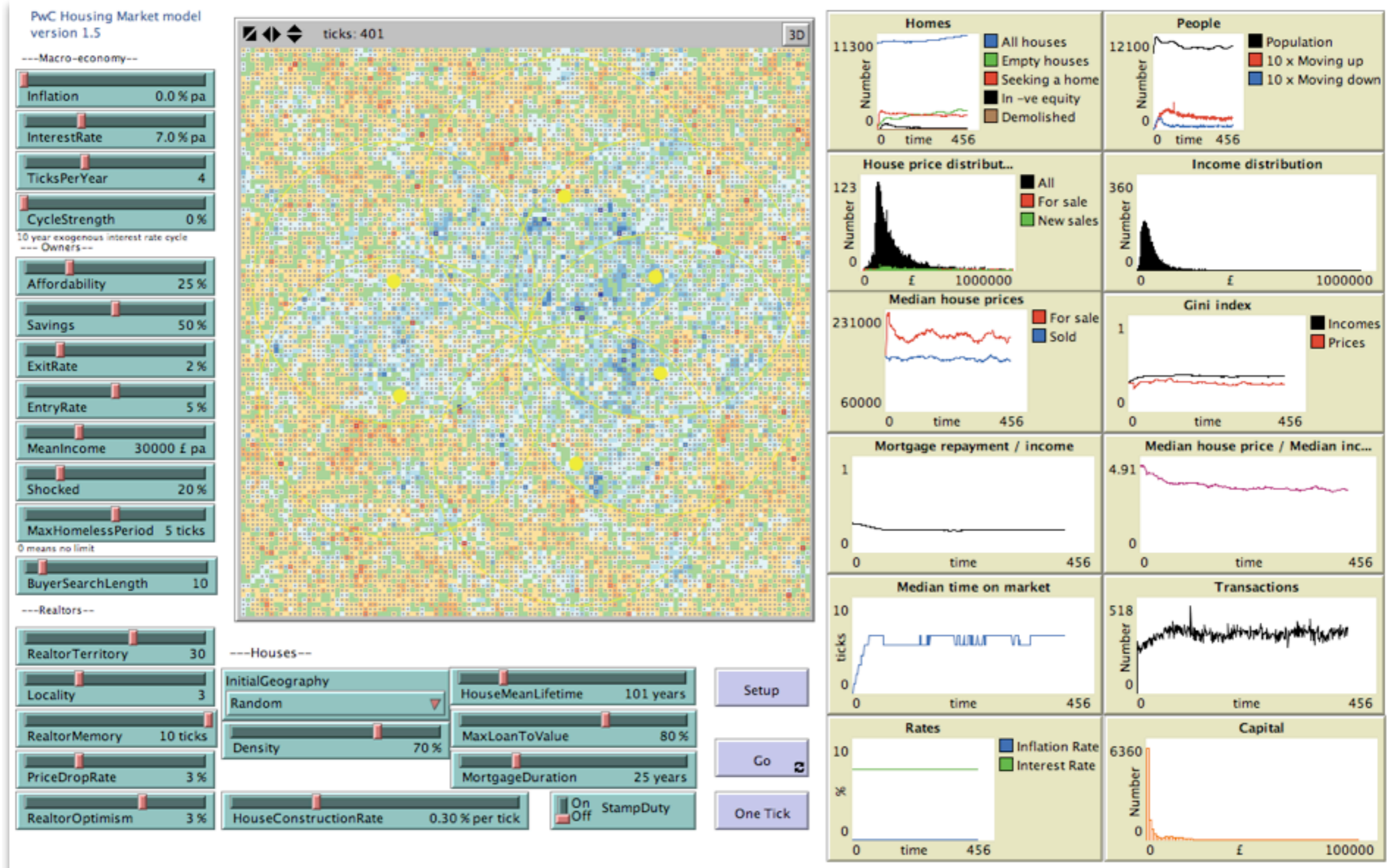


# Sales

- When a house is sold,
  - ✦ the seller gets the price of the house
  - ✦ pays back the mortgage to the bank
  - ✦ keeps any surplus
- If the price offered is less than the sellers' mortgage, the sale is void
  - ✦ the seller has *negative equity*
  - ✦ and cannot sell until the price received is more than the remaining mortgage



# The simulation



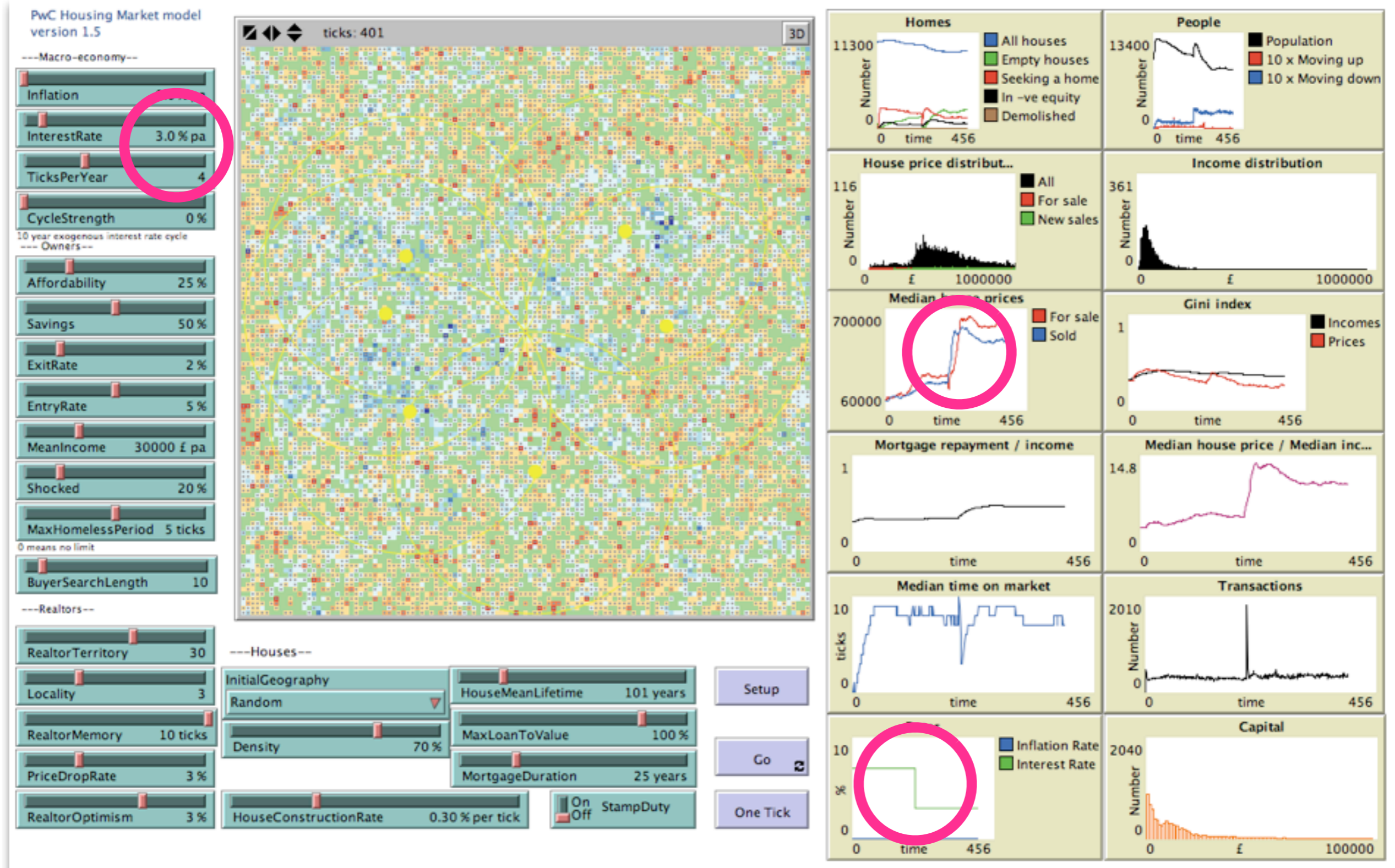
# Individual behaviour leading to macro-level patterns

- We have agents with plausible individual (micro) behaviour
- Do plausible patterns emerge at the macro level?





# Lowering the mortgage interest rate



# Influx

PwC Housing Market model version 1.5

---Macro-economy---

Inflation 0.0 % pa

InterestRate 7.0 % pa

TicksPerYear 4

CycleStrength 0 %

10 year exogenous interest rate cycle

--- Owners ---

Affordability 25 %

Savings 50 %

ExitRate 2 %

EntryRate 10 %

MeanIncome 30000

Shocked 20 %

MaxHomelessPeriod 5 ticks

0 means no limit

BuyerSearchLength 10

--- Realtors ---

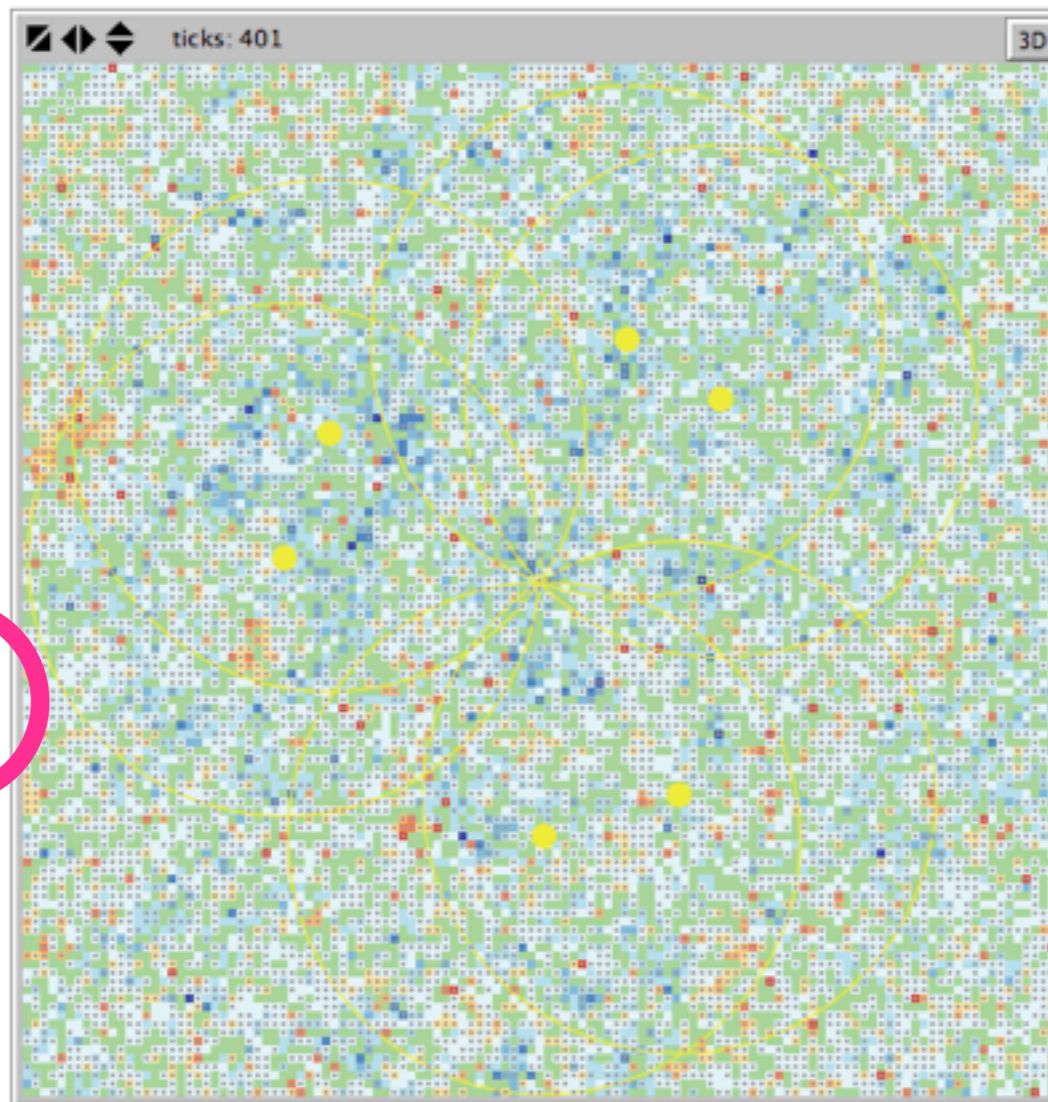
RealtorTerritory 30

Locality 3

RealtorMemory 10 ticks

PriceDropRate 3 %

RealtorOptimism 3 %



--- Houses ---

InitialGeography Random

Density 70 %

HouseMeanLifetime 101 years

MaxLoanToValue 100 %

MortgageDuration 25 years

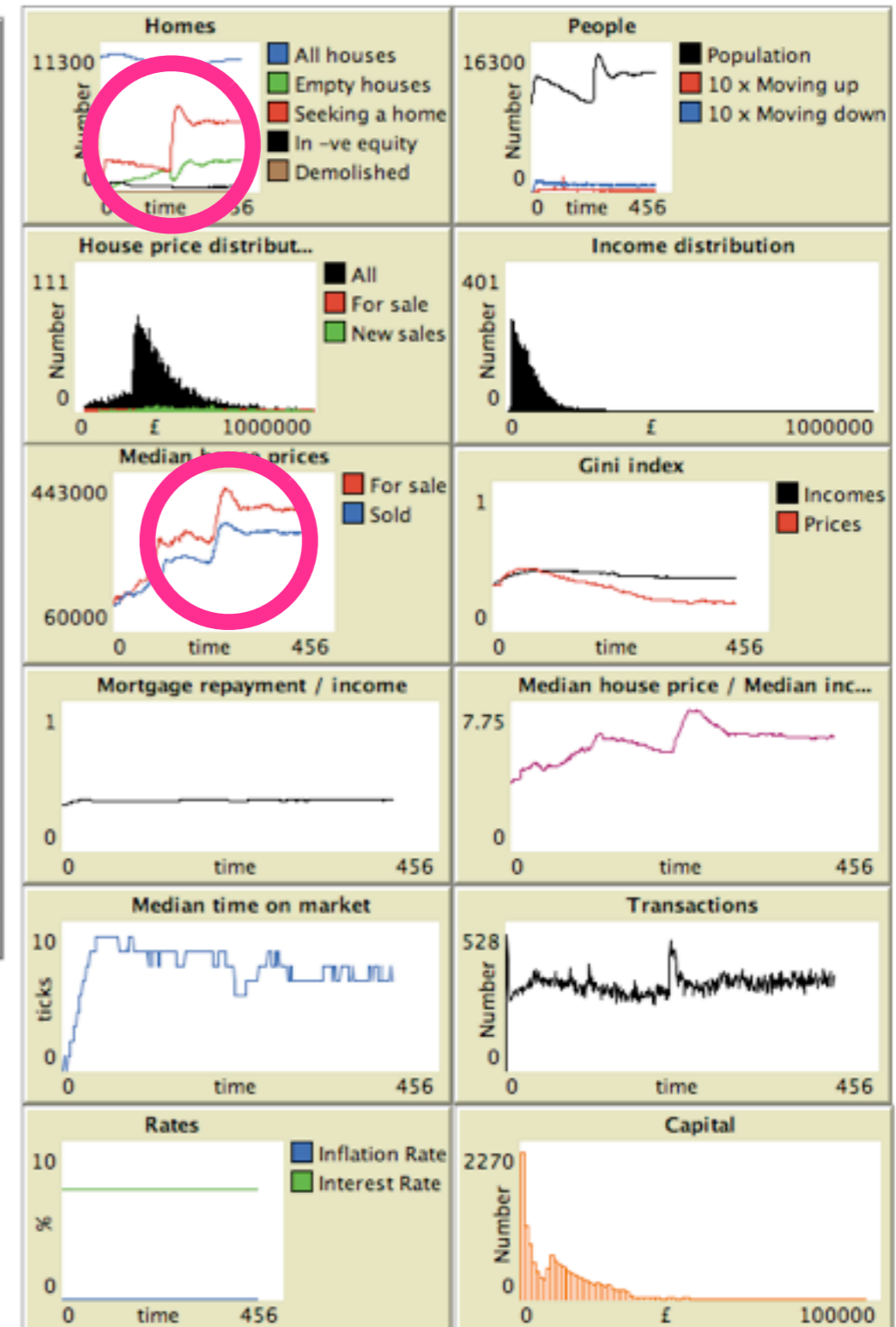
HouseConstructionRate 0.30 % per tick

StampDuty  On  Off

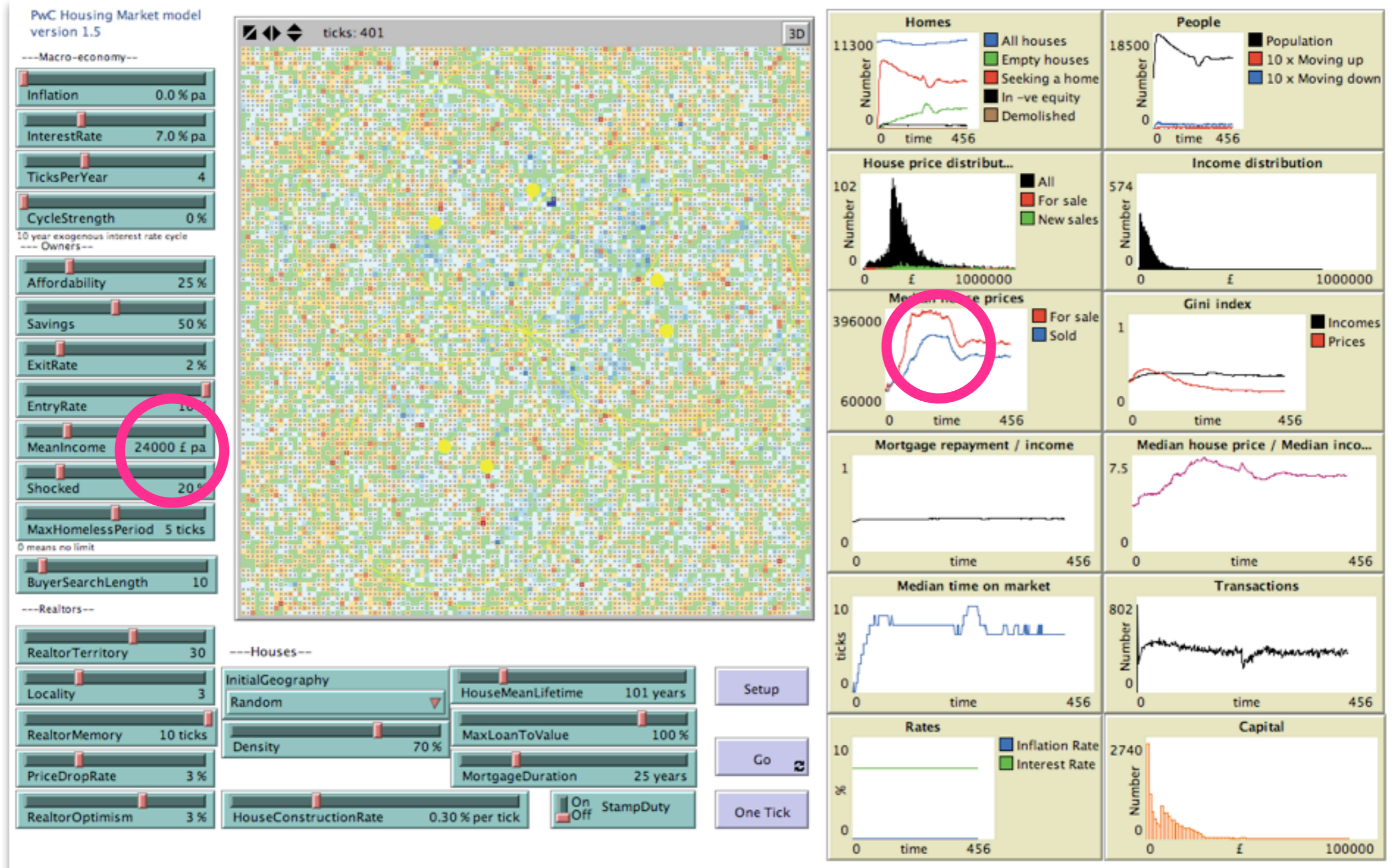
Setup

Go

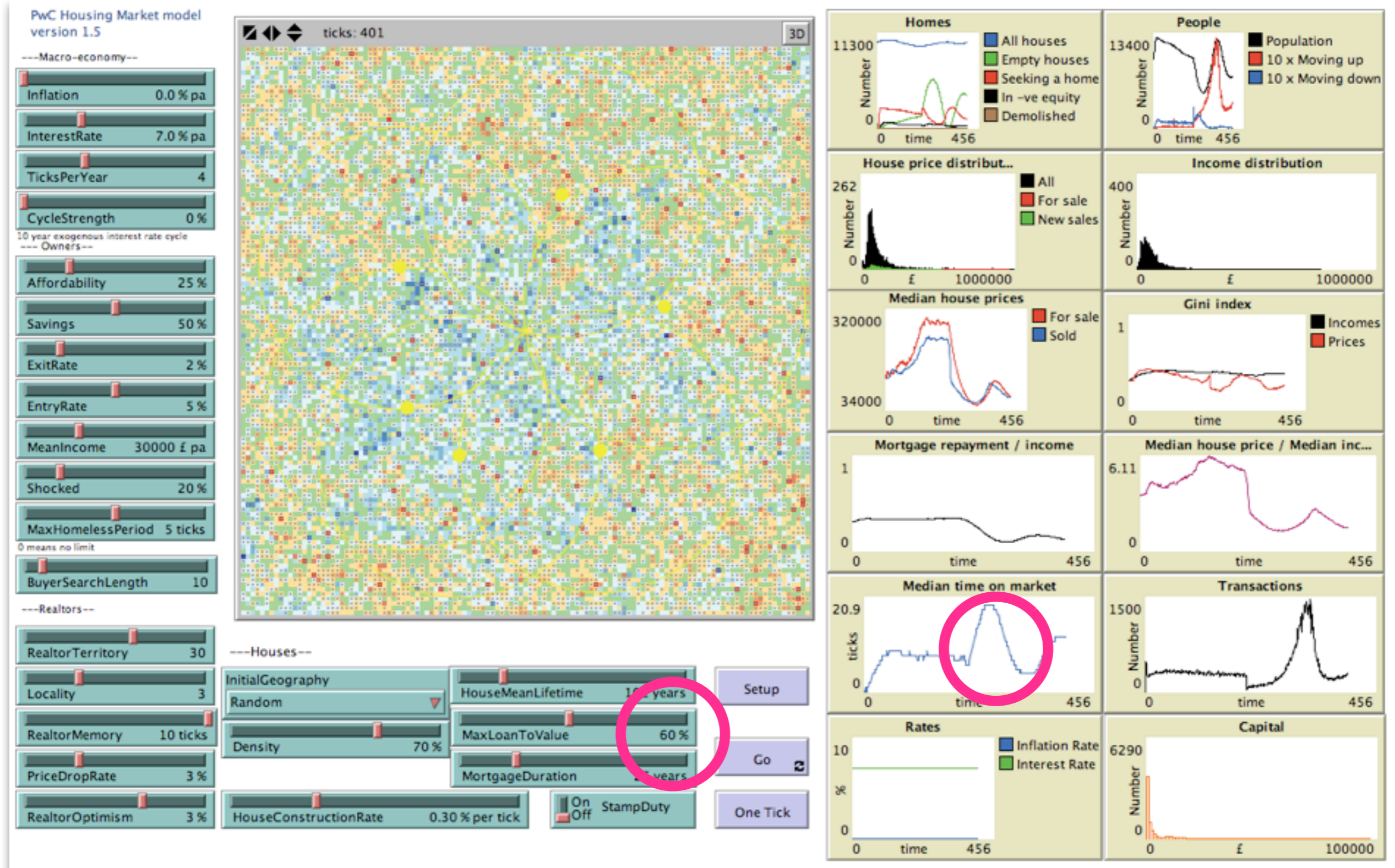
One Tick



# Prices out of reach of first-time buyers



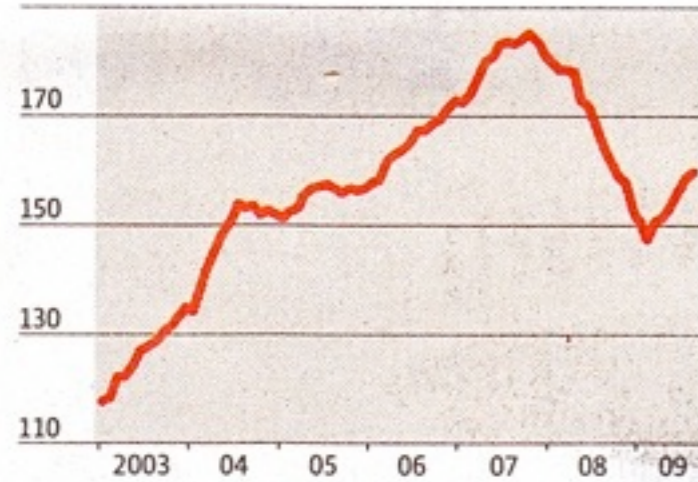
# The credit crunch



# A bounce

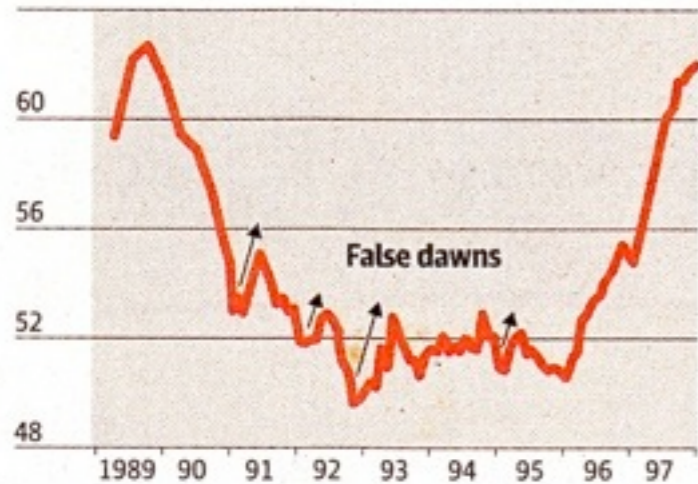
## House prices now...

Average UK house prices,  
£ thousands



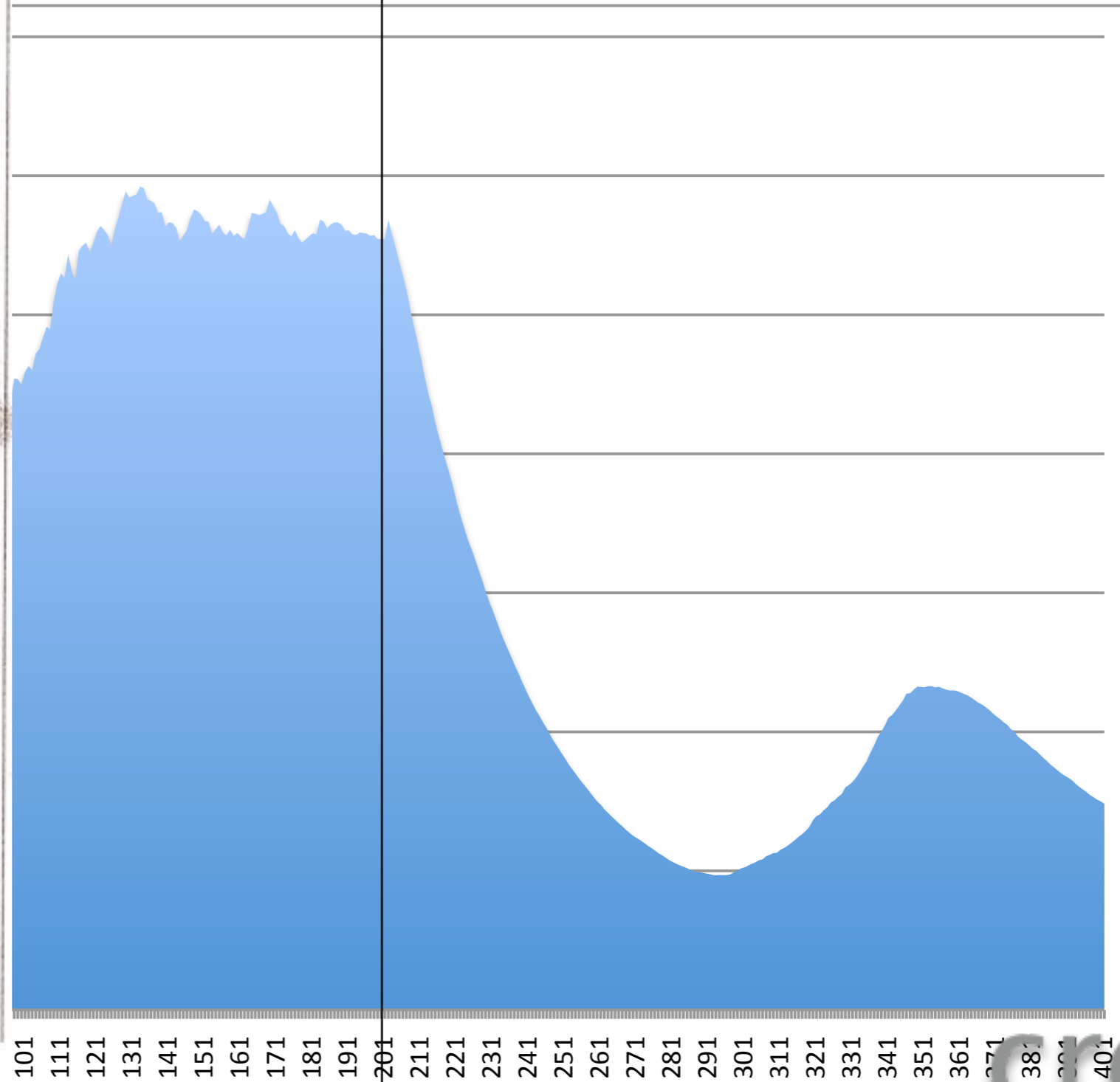
## ...and then

Average UK house prices,  
£ thousands



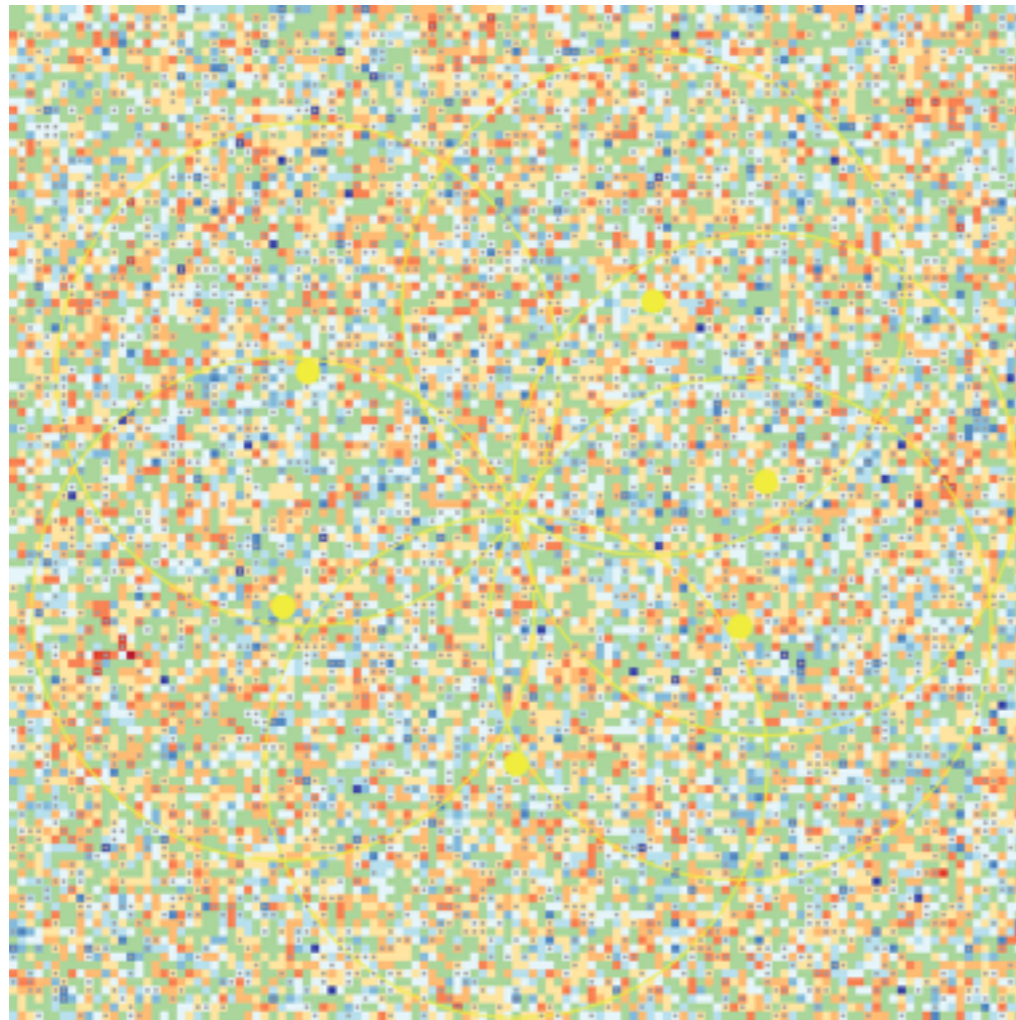
SOURCES: NATIONWIDE, RAB CAPITAL

LTV changed from 100% to 60%

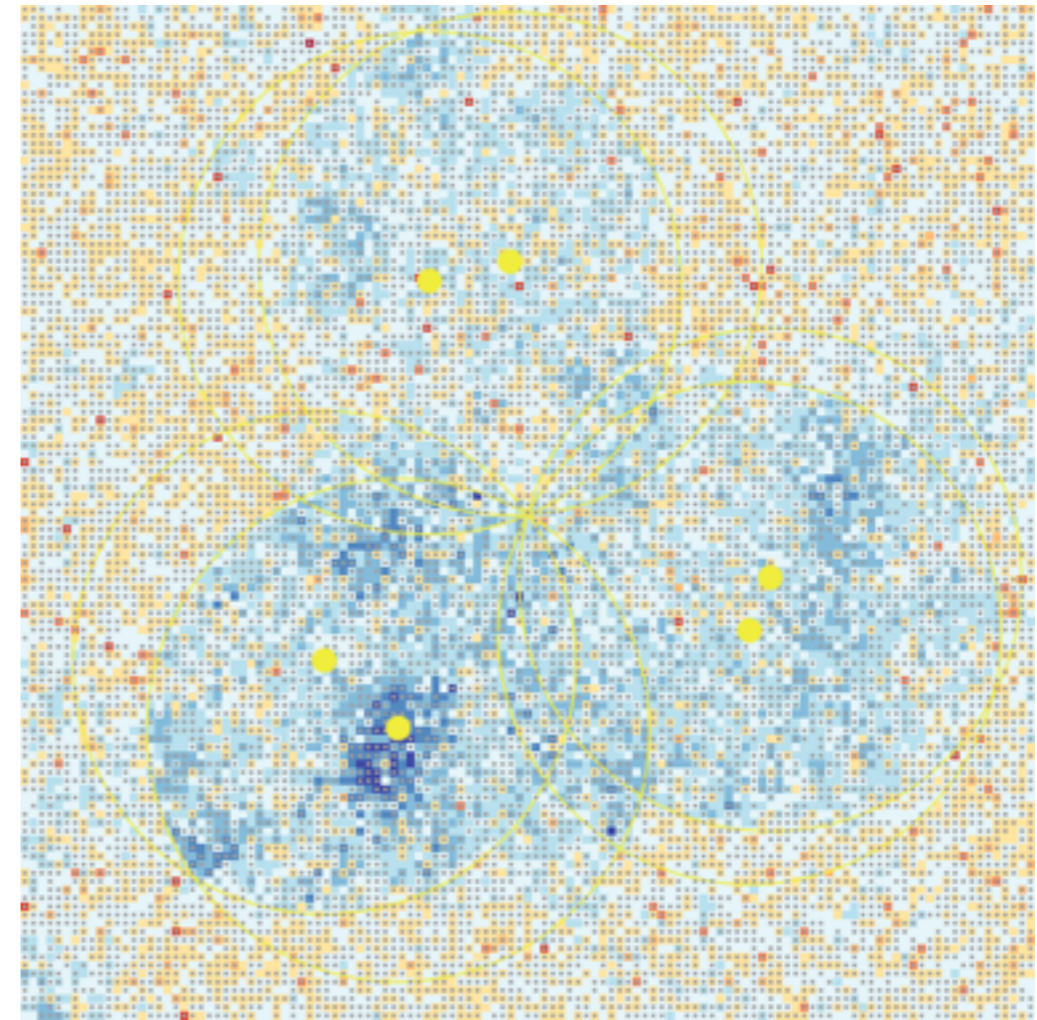


- Why don't the current very low mortgage interest rates lead to higher house prices?
- Because the more stringent loan-to-value requirement decreases the demand, especially from first-time buyers and this chokes the market

# Emergent neighbourhoods



Random at time 0



At time 3000

# What's missing



£350 p.c.m.

**Limes Road, Croydon Surrey**

Situated within easy reach of Croydon town centre, transport links and amenities is a choice of three double bedrooms ranging in price from £350 to £400 per calendar month inclusive of bills. The rooms are available fully furnished with the property boasting communal garden...

**CRAY & NORTON**

Contact Agent More Details

- The rental sector
  - ✦ but, to a first approximation, rents track mortgage payments
- Endogenous house construction
  - ✦ at present house construction is at a constant user-set rate
  - ✦ it should increase and decline according to the state of the market (with a time lag)
- Endogenous mortgage rates
  - ✦ the mortgage interest rate is at a constant user-set rate
  - ✦ it should react (to some extent) to the demand for mortgages
- Competition for business between realtors



# What's missing (on purpose)

- Real geography
- Social networks
  - ✦ no representation of friends and family
- Demographics
  - ✦ no representation of births, marriages and deaths
- (Rational) expectation
  - ✦ no representation of anticipated price rises and falls
  - ✦ no speculators



## Models in the social sciences

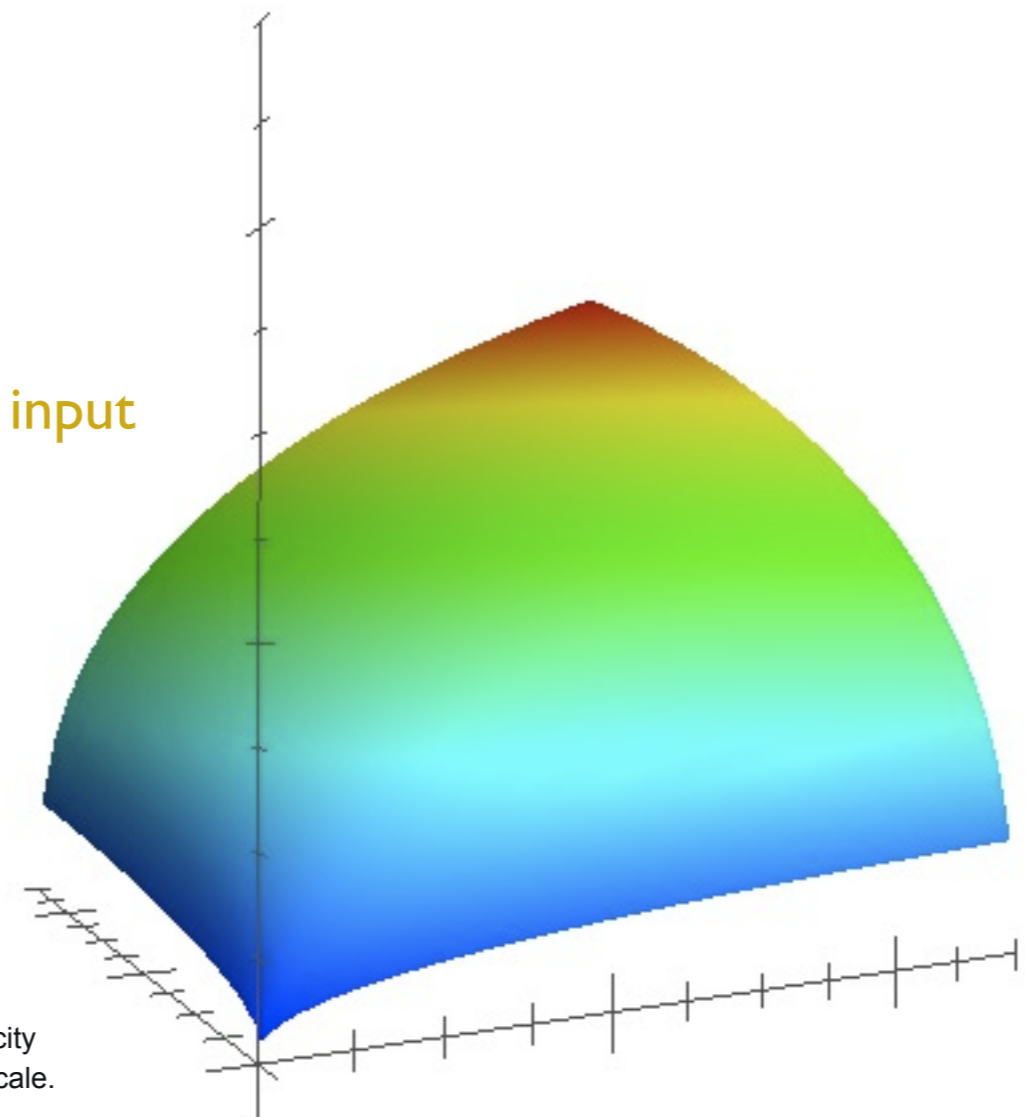
# Reflections

# The characteristics of simulation

- **Process analysis**
  - not just at one moment in time
- **Abstraction**
  - not just descriptive
- **Macro and micro**
  - not just individual/atomistic
- **Experimental**
  - not just observational

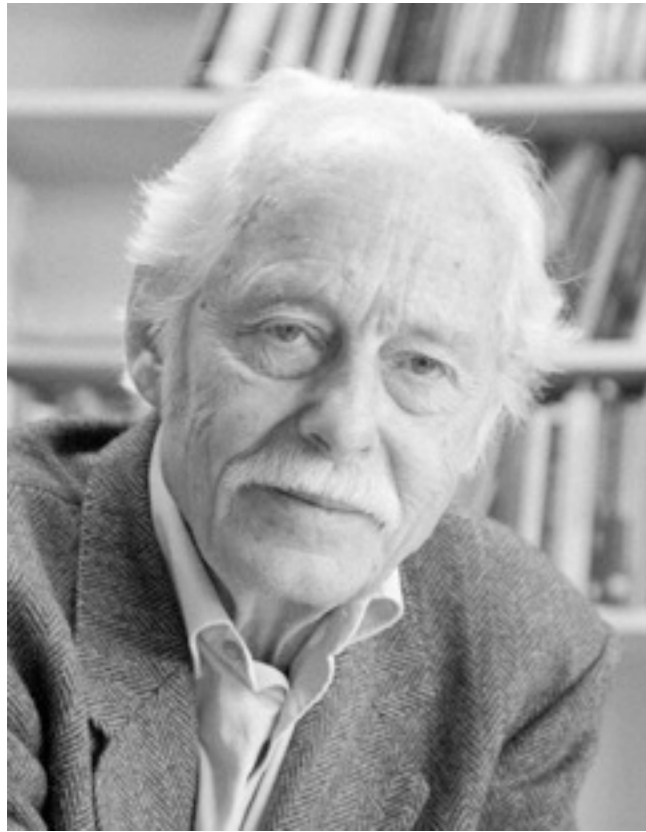
# Types of models

- Inductive models
  - ✦ unsupervised learning
  - ✦ statistical clustering
  
- Mathematical models
  - ✦ Cobb-Douglas production function
  - ✦  $Y = aL^\alpha K^\beta$ ,
    - $Y =$  output,  $L =$  labour input,  $K =$  capital input



(CC) Image: Paul Schächterle  
 Cobb-Douglas production function with 2 factors and production elasticity complying to the neoclassical LDR, i.e. overall decreasing returns to scale.

# Generative social science



- “Explanation is not achieved by a description of the patterns of regularity, no matter how meticulous and adequate, nor by replacing this description by other abstractions congruent with it, but by exhibiting what makes the pattern, i.e., certain processes. To study social forms, it is certainly necessary but hardly sufficient to be able to describe them. To give an explanation of social forms, it is sufficient to describe the processes that generate the form”.

Barth, Fredrik. 1981. *Process and Form in Social Life: Selected Essays of Fredrik Barth*. London: Routledge & Kegan Paul, pp 35-36



- “Situate an initial population of autonomous heterogeneous agents in a relevant spatial environment; allow them to interact according to simple local rules, and thereby generate - or “grow” - the macroscopic regularity from the bottom up.”

J. Epstein (1999) *Agent-Based Computational Models And Generative Social Science. Complexity* 4(5)41.

# Types of models

- Mathematical models
  - ✦ Cobb-Douglas production function
  - ✦  $Y = AL^\alpha K^\beta$ ,
    - $Y = \text{output}$ ,  $L = \text{labour input}$ ,  $K = \text{capital input}$
- Scale models
  - ✦ Reduced scale
  - ✦ Some features simplified
- Analogical models
  - ✦ Model is better understood than target
- Ideal-type models
  - ✦ Some features are exaggerated
- Model detail
  - ✦ Abstract
  - ✦ Middle range
  - ✦ Facsimile



Bill Phillips' MONIAC at the Reserve Bank museum, Wellington, New Zealand

# Abstract models

- Aim: demonstrate some (probably emergent) social process or mechanism
- No corresponding specific empirical case

- Example:

Models of opinion dynamics

Evolutionary game theory

- Validation criterion:

Does it generate macro-level patterns that seem plausible?

- Problem:

Gap between model and empirical data





# Opinion dynamics

- **Studies of opinion dynamics**
  - ✦ How (political) opinions change due to people influencing each other
- **Agents have**
  - ✦ An opinion (-1 to +1)
  - ✦ An uncertainty about their opinion (0 to  $\infty$ )
  - ✦ An opinion segment (opinion  $\pm$  uncertainty)
- **Agents meet randomly and if their opinion segments overlap, their opinions influence each other, by an amount proportional to the difference between the opinions, and inversely proportional to the influencing agent's uncertainty. So uncertain agents influence little, and certain ones influence a lot.**

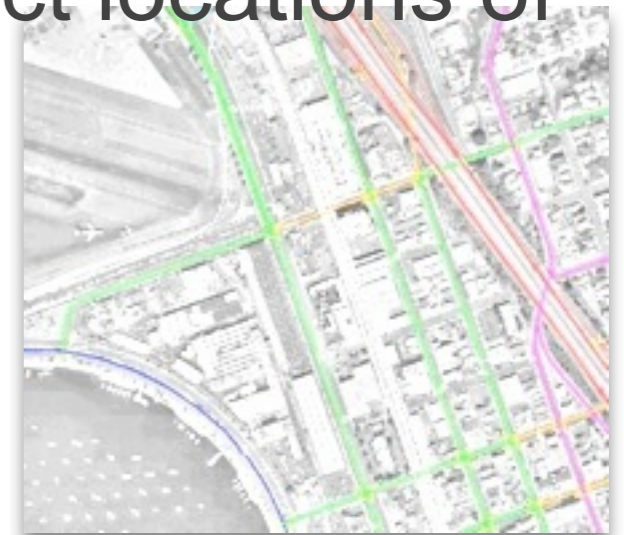
# Deffuant model of opinion dynamics



Guillaume Deffuant, Frédéric Amblard, Gérard Weisbuch and Thierry Faure (2002) How can extremism prevail? A study based on the relative agreement interaction model *Journal of Artificial Societies and Social Simulation* vol. 5, no. 4 <<http://jasss.soc.surrey.ac.uk/5/4/1.html>>

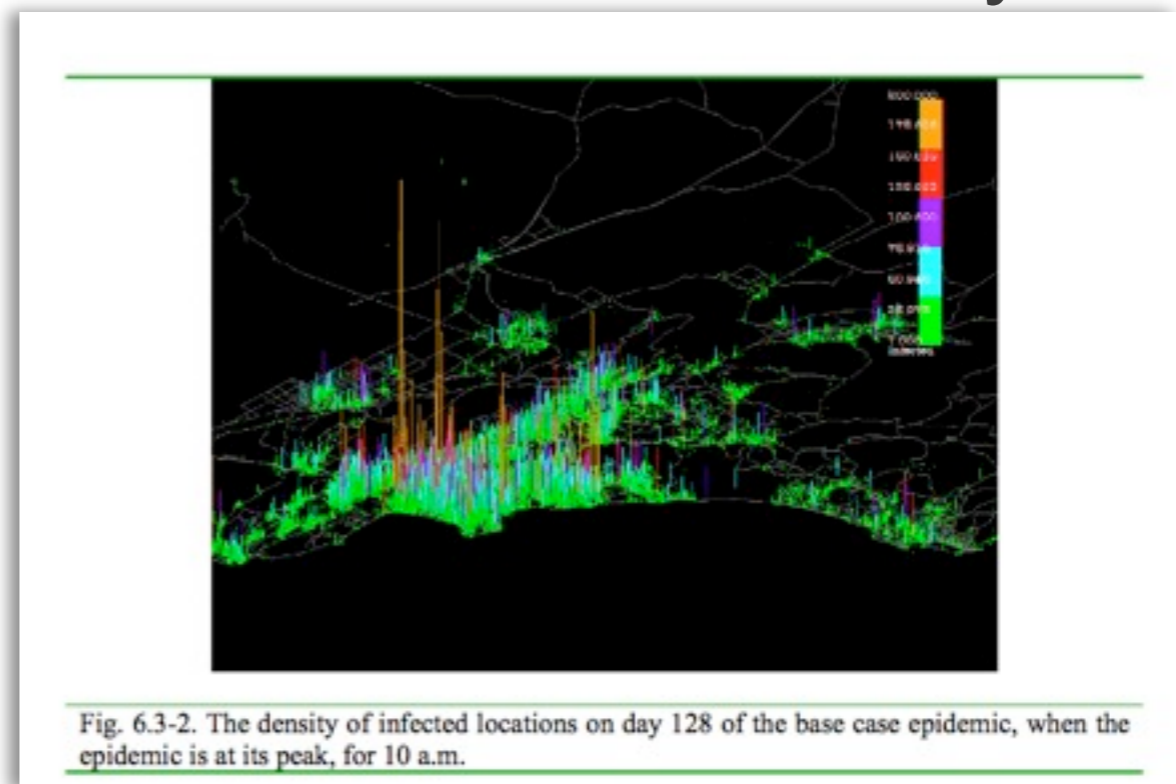
# Facsimile models

- Aim: provide an exact reproduction of some target phenomenon
- Often intended to provide predictions
- Example:
  - a model of the traffic in a city, used to predict locations of potential jams
- Validation criterion
  - does it lead to accurate predictions?
- Problem:
  - accurate predictions may be impossible for complex systems; implicit *ceteris paribus* may be untenable



# Middle range models

- Aim: understand the generative mechanisms that lead to a particular social phenomenon
- Should be applicable to many specific cases
- Example:
  - models of epidemics, innovation networks, utility markets
- Validation criteria:
  - qualitative resemblance
  - similar dynamics

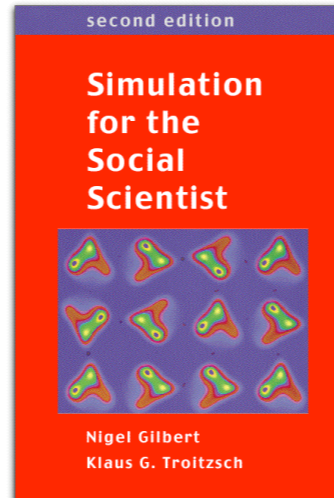
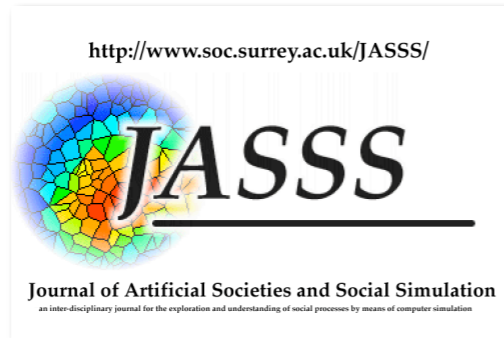


- What, if anything, can we predict accurately?
- What do we do with cognition?
- How do we validate ABM against (longitudinal) data?

# More information



European Social Simulation Association  
<http://www.essa.eu.org>



**JISCM@il**  
 List Management\* Subscriber's Corner Email Lists JISCMail Tools\*

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- JISC Procureweb
- JISC Techdis

**Other Services**

- Depot
- Jorum

**Latest Messages**

Call For Chapter Proposals: Innovation	Farfley Nobre <f.nobre@YAHOO.COM>	Sun, 16 May 2010 17:29:15 -0700
Call for papers : MULTICONF-10, USA, July 2010	John Edward <jeedward@YAHOO.COM>	Sun, 16 May 2010 10:18:29 -0700
10th June: Workshop on Rich Cognitive Models	Nigel Gilbert <N.Gilbert@SURREY.AC.UK>	Fri, 14 May 2010 15:44:49 +0100

**SIMSOC**

News and discussion about computer simulation in the social sciences [Hide Latest Messages](#)

This list is for announcements, news and discussion related to the use of computer simulation in the social sciences, including approaches based on micro-simulation and multi-agent modelling.

- May 2010
- April 2010
- March 2010
- February 2010
- January 2010

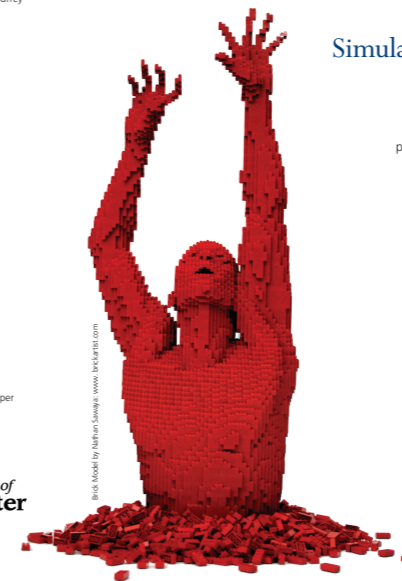
The National Centre for Research Methods (NCRM) was established in 2004 to provide a focal point for research, training and capacity building activities. These activities are aimed at promoting a step change in the quality and range of methodological skills and techniques used by the UK social science community, and providing support for, and dissemination of, methodological innovation and excellence within the UK.

The three year SIMIAN project started in September 2008 as an NCRM node. It involves a collaboration between the Centre for Research in Social Simulation (CRESS) at the University of Surrey and Dr Edmund Chattoe-Brown at the University of Leicester.



## Simulation Innovation

The SIMIAN (Simulation Innovation: a Node) project is funded by the Economic and Social Research Council to promote and develop social simulation in the UK



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1850-0209



Centre for Research in **Social Simulation**

# Thank you

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